# Project Manager – Join a Team Where Technical Curiosity Meets Creative Problem-Solving

York, PA · Full-time · **$80k–90k**

**Project Manager** – Join a Team Where Technical Curiosity Meets Creative Problem-Solving
**Location: York, PA**
**Salary: $80,000-$90,000 + Annual Bonus Potential ($2,000-$15,000)**
**Excellent Benefits: Medical** (low deductible), **Dental, & Vision, 401k, Holidays, Generous PTO**
**Job Type: Full-Time**
**Start Date: ASAP**
**Typical Hours: M-F 8 AM – 5:00 PM (some flexibility)**
**Relocation assistance is available**
**Sponsorship is not available**

**Project Manager – Sales Engineering & Customer Accounts Description**

Our client is seeking a Project Manager to join their team in York, PA. They've been in business for over 100 years and work with some of the world's largest companies to deliver custom machinery solutions. There aren't many companies that do what they do, and they've built a very solid customer base as a result. The role combines project management, technical sales, and customer account management. You'll work with existing customers and manufacturing sales reps to understand customer needs, develop equipment solutions, and manage projects from start to finish. This isn't a high-pressure sales role focused on hunting for new business. **Prior sales experience isn't required, but you should enjoy working with people and figuring out how to solve problems.**

The work is interesting and varied, with opportunities to help customers improve or modernize manufacturing processes that may have been in place for decades. The company also has an average employee tenure of 10 years, **excellent benefits, and generous PTO.**

**Project Manager – Sales Engineering & Customer Accounts Responsibilities**

- Develop relationships with OEMs and propose custom engineered solutions
- Work closely with manufacturing sales representatives
- Prepare and set-up proof-of-concept lab tests
- Generate customer proposals and enter sales orders accurately
- Provide project management support for custom equipment builds
- Nurture existing accounts while identifying and developing future project opportunities
- Attend trade shows and travel to customers
- Manage sales of parts and provide technical support to customers
- Pursue ongoing product and application training to develop subject matter expertise

**Project Manager – Sales Engineering & Customer Accounts Qualifications**

- 2 years of project management experience within manufacturing required
- Strong **mechanical aptitude** required
- Travel around 25%; primarily within the US with occasional travel to Canada required
- **Ability to work onsite** when not traveling

**Apply:** https://twonice.hire.trakstar.com/jobs/fk0zly6/?apply=true

### Your search team



**Patrick Cahill**
President



**Joanne Santos**
Sourcer



**Sandra Stone**
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